

# Sandia Heights Homeowners Association

## Profit and Loss

January - November, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	MAY 2024	JUN 2024	JUL 2024	AUG 2024	SEP 2024	OCT 2024	NOV 2024	TOTAL
<b>Income</b>												
ACC Income			125.00		75.00		150.00					\$350.00
CD Interest	3.60	3.37	1,728.38	3.48	3.60	1,491.77	3.60	3.60	1,510.76	3.60	3.49	\$4,759.25
Directory Advertising										9,732.31	-67.28	\$9,665.03
GRIT Advertising	0.01	2,111.20								20,286.46		\$22,397.67
Membership Dues	28,600.16	28,003.75	27,782.43	27,886.26	28,127.20	27,566.89	28,089.46	28,545.90	27,518.36	28,420.24	873.11	\$281,413.76
Membership Dues Direct	180.00											\$180.00
<b>Total Membership Dues</b>	<b>28,780.16</b>	<b>28,003.75</b>	<b>27,782.43</b>	<b>27,886.26</b>	<b>28,127.20</b>	<b>27,566.89</b>	<b>28,089.46</b>	<b>28,545.90</b>	<b>27,518.36</b>	<b>28,420.24</b>	<b>873.11</b>	<b>\$281,593.76</b>
Safety Vests Sold	9.00	9.00										\$18.00
Services							0.88				-30.00	\$ -29.12
Tram Pass Tickets Sold	460.00	340.00	1,330.00	1,870.00	1,970.00	2,380.00	2,840.00	2,320.00	1,171.46	851.75	1,473.15	\$17,006.36
<b>Total Income</b>	<b>\$29,252.77</b>	<b>\$30,467.32</b>	<b>\$30,965.81</b>	<b>\$29,759.74</b>	<b>\$30,175.80</b>	<b>\$31,438.66</b>	<b>\$31,083.94</b>	<b>\$30,869.50</b>	<b>\$30,200.58</b>	<b>\$59,294.36</b>	<b>\$2,252.47</b>	<b>\$335,760.95</b>
<b>GROSS PROFIT</b>	<b>\$29,252.77</b>	<b>\$30,467.32</b>	<b>\$30,965.81</b>	<b>\$29,759.74</b>	<b>\$30,175.80</b>	<b>\$31,438.66</b>	<b>\$31,083.94</b>	<b>\$30,869.50</b>	<b>\$30,200.58</b>	<b>\$59,294.36</b>	<b>\$2,252.47</b>	<b>\$335,760.95</b>
<b>Expenses</b>												
ACC												\$0.00
ACC Operating Expenses	137.00			279.00			50.00			52.74		\$518.74
<b>Total ACC</b>	<b>137.00</b>			<b>279.00</b>			<b>50.00</b>			<b>52.74</b>		<b>\$518.74</b>
C S & Membership												\$0.00
Membership Activities							968.63	-25.75	63.17	242.94		\$1,248.99
Membership Benefits												\$0.00
Tram Pass		17,829.64										\$17,829.64
<b>Total Membership Benefits</b>		<b>17,829.64</b>										<b>\$17,829.64</b>
<b>Total C S &amp; Membership</b>		<b>17,829.64</b>					<b>968.63</b>	<b>-25.75</b>	<b>63.17</b>	<b>242.94</b>		<b>\$19,078.63</b>
Comm & Publications												\$0.00
Directory												\$0.00
Directory Bulk Postage		2,981.51										\$2,981.51
Envelopes										116.91		\$116.91
<b>Total Directory</b>		<b>2,981.51</b>								<b>116.91</b>		<b>\$3,098.42</b>
GRIT												\$0.00
GRIT Bulk Postage	280.55	278.35	278.95	279.26	280.47	281.98	292.54	313.36	309.06	309.06	625.73	\$3,529.31
Mail Service	111.20	111.08	111.31	111.43	111.86	112.46	112.59	114.17	112.74	112.74	228.26	\$1,349.84
Printing	699.81	687.96	700.55	701.30	704.29	708.03	708.78	734.78	725.06	725.06	1,467.33	\$8,562.95
<b>Total GRIT</b>	<b>1,091.56</b>	<b>1,077.39</b>	<b>1,090.81</b>	<b>1,091.99</b>	<b>1,096.62</b>	<b>1,102.47</b>	<b>1,113.91</b>	<b>1,162.31</b>	<b>1,146.86</b>	<b>1,146.86</b>	<b>2,321.32</b>	<b>\$13,442.10</b>
Operating Expense										563.96		\$563.96
Website/Database	129.26				365.94	82.12		17.92	82.67	561.75	92.47	\$1,332.13
<b>Total Comm &amp; Publications</b>	<b>1,220.82</b>	<b>4,058.90</b>	<b>1,090.81</b>	<b>1,091.99</b>	<b>1,462.56</b>	<b>1,184.59</b>	<b>1,113.91</b>	<b>1,180.23</b>	<b>1,229.53</b>	<b>2,389.48</b>	<b>2,413.79</b>	<b>\$18,436.61</b>
CSC												\$0.00
Operating Expenses										52.74		\$52.74
<b>Total CSC</b>										<b>52.74</b>		<b>\$52.74</b>
Environment & Safety												\$0.00
E&S Operating expenses	79.77	110.07										\$189.84
Wildfire Prevention										63.17		\$63.17
<b>Total Environment &amp; Safety</b>	<b>79.77</b>	<b>110.07</b>								<b>63.17</b>		<b>\$253.01</b>

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Executive Committee												\$0.00
Annual Meeting Expenses	15.56											\$15.56
EC Legal		2,019.31		925.18				449.86				\$3,394.35
EC Legal - Other			11.95		169.03		1,053.86					\$1,234.84
EC Legal Action	12,289.68	8,911.39	4,439.03		8,308.54	-7,454.08	489.05	10,343.79	30,590.26	11,435.93	5,823.13	\$85,176.72
<b>Total EC Legal</b>	<b>12,289.68</b>	<b>10,930.70</b>	<b>4,450.98</b>	<b>925.18</b>	<b>8,477.57</b>	<b>-7,454.08</b>	<b>1,542.91</b>	<b>10,793.65</b>	<b>30,590.26</b>	<b>11,435.93</b>	<b>5,823.13</b>	<b>\$89,805.91</b>
EC-Board Other Expenses	65.94	249.12	50.70	316.49	49.92	68.75	68.10		43.68	169.87	27.96	\$1,110.53
Gift Certificates											25.00	\$25.00
<b>Total Executive Committee</b>	<b>12,371.18</b>	<b>11,179.82</b>	<b>4,501.68</b>	<b>1,241.67</b>	<b>8,527.49</b>	<b>-7,385.33</b>	<b>1,611.01</b>	<b>10,793.65</b>	<b>30,633.94</b>	<b>11,605.80</b>	<b>5,876.09</b>	<b>\$90,957.00</b>
Gross receipts/sales tax											1,763.56	\$1,763.56
Insurance Expense												\$0.00
Insurance D&O Liability	3,873.00											\$3,873.00
Insurance Employee Thefts							257.00					\$257.00
Insurance General Liability								334.76	13,237.00			\$13,571.76
Insurance Staff Premium					55.91	223.57	262.97	262.97	262.97	276.76	276.76	\$1,621.91
<b>Total Insurance Expense</b>	<b>3,873.00</b>				<b>55.91</b>	<b>223.57</b>	<b>519.97</b>	<b>597.73</b>	<b>13,499.97</b>	<b>276.76</b>	<b>276.76</b>	<b>\$19,323.67</b>
Operating Expense												\$0.00
Annual Mtg. Expense	413.02											\$413.02
Comcast	263.31	266.99	266.99	266.99	266.71	266.59	266.59	267.23	267.23	267.23	267.47	\$2,933.33
Computer Supplies & Software							237.85			318.54		\$556.39
Computer Upgrades & Maintenance	680.72	27.69	186.97	33.83	807.38	1,005.77	34.15	40.58	343.04	1,480.41	40.48	\$4,681.02
Copier Lease	185.07	183.18	205.78	206.08			621.69	208.15	195.58	257.31	222.61	\$2,285.45
Electricity & Gas	152.15	152.58	131.35	130.52	109.21	104.79	150.02	181.88	185.31	139.27	185.82	\$1,622.90
HVAC Maintenance			113.01				113.01				113.01	\$339.03
Licenses/Permits/Corp. Report				11.95			35.00				30.00	\$76.95
Notary						120.00						\$120.00
Office Expense								100.00	6.73	125.11		\$231.84
Office Lease	1,909.26	2,033.96	1,910.73	1,909.26	1,959.13	1,961.63	1,961.63	3,923.26	1,964.13	1,964.13	1,964.13	\$23,461.25
Office Security/Upgrades				417.86						167.90		\$585.76
Office Supplies	32.05		264.38	51.17		21.55	258.99	315.39	538.49	246.82	211.80	\$1,940.64
Payroll Expenses												\$0.00
Employer Payroll Tax Expense	1,110.69	728.57	615.61	540.59	517.79	481.65	917.41	565.14	533.62	1,264.87	502.10	\$7,778.04
Office Staff Salary												\$0.00
Salaries net to employees	9,844.92	7,013.23	6,851.64	5,158.64	5,007.65	4,694.61	8,439.74	5,450.29	5,278.40	5,156.94	4,984.50	\$67,880.56
Withheld Payroll Tax for Employees	2,282.58	1,673.02	1,622.11	1,511.36	1,481.10	1,279.64	2,458.26	1,640.96	1,578.10	765.74	1,474.50	\$17,767.37
<b>Total Office Staff Salary</b>	<b>12,127.50</b>	<b>8,686.25</b>	<b>8,473.75</b>	<b>6,670.00</b>	<b>6,488.75</b>	<b>5,974.25</b>	<b>10,898.00</b>	<b>7,091.25</b>	<b>6,856.50</b>	<b>5,922.68</b>	<b>6,459.00</b>	<b>\$85,647.93</b>
<b>Total Payroll Expenses</b>	<b>13,238.19</b>	<b>9,414.82</b>	<b>9,089.36</b>	<b>7,210.59</b>	<b>7,006.54</b>	<b>6,455.90</b>	<b>11,815.41</b>	<b>7,656.39</b>	<b>7,390.12</b>	<b>7,187.55</b>	<b>6,961.10</b>	<b>\$93,425.97</b>
Payroll Processing Fee	300.50	170.49	113.66	119.88	113.22	116.77	56.61	169.83	113.22	59.84	119.68	\$1,453.70
Postage Expense	176.86		168.30	24.53	4.08		319.48		32.54	244.49		\$970.28
Zoom		169.80										\$169.80
<b>Total Operating Expense</b>	<b>17,351.13</b>	<b>12,419.51</b>	<b>12,450.53</b>	<b>10,382.66</b>	<b>10,266.27</b>	<b>10,053.00</b>	<b>15,870.43</b>	<b>12,862.71</b>	<b>11,036.39</b>	<b>12,458.60</b>	<b>10,116.10</b>	<b>\$135,267.33</b>
SHHA Expense												\$0.00
Bank - Other fees			0.00	2.49	2.57	2.49	2.49	5.39				\$15.43
Sandia Heights Services	1,922.15	1,922.15	1,922.15	1,922.15	1,922.15	1,922.15	1,922.15	1,922.15	1,922.15	1,922.15	1,922.15	\$21,143.65
<b>Total SHHA Expense</b>	<b>1,922.15</b>	<b>1,922.15</b>	<b>1,922.15</b>	<b>1,924.64</b>	<b>1,924.72</b>	<b>1,924.64</b>	<b>1,924.64</b>	<b>1,927.54</b>	<b>1,922.15</b>	<b>1,922.15</b>	<b>1,922.15</b>	<b>\$21,159.08</b>
Square Fees								35.73	8.70	37.79		\$82.22

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Unapplied Cash Bill Payment Expense	0.00	0.00	0.00	0.00	0.00		60.16					\$60.16
<b>Total Expenses</b>	<b>\$36,955.05</b>	<b>\$47,520.09</b>	<b>\$19,965.17</b>	<b>\$14,919.96</b>	<b>\$22,236.95</b>	<b>\$6,000.47</b>	<b>\$22,118.75</b>	<b>\$27,371.84</b>	<b>\$58,393.85</b>	<b>\$29,102.17</b>	<b>\$22,368.45</b>	<b>\$306,952.75</b>
NET OPERATING INCOME	\$ -7,702.28	\$ -17,052.77	\$11,000.64	\$14,839.78	\$7,938.85	\$25,438.19	\$8,965.19	\$3,497.66	\$ -28,193.27	\$30,192.19	\$ -20,115.98	\$28,808.20
Other Expenses												
Income Tax												\$0.00
Federal Income Tax								22,771.00	-1,290.94			\$21,480.06
NM State Corp Tax								3,688.00				\$3,688.00
Tax Preparation	14.97							1,829.63				\$1,844.60
<b>Total Income Tax</b>	<b>14.97</b>							<b>28,288.63</b>	<b>-1,290.94</b>			<b>\$27,012.66</b>
<b>Total Other Expenses</b>	<b>\$14.97</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$28,288.63</b>	<b>\$ -1,290.94</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$27,012.66</b>
NET OTHER INCOME	\$ -14.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$ -28,288.63	\$1,290.94	\$0.00	\$0.00	\$ -27,012.66
<b>NET INCOME</b>	<b>\$ -7,717.25</b>	<b>\$ -17,052.77</b>	<b>\$11,000.64</b>	<b>\$14,839.78</b>	<b>\$7,938.85</b>	<b>\$25,438.19</b>	<b>\$8,965.19</b>	<b>\$ -24,790.97</b>	<b>\$ -26,902.33</b>	<b>\$30,192.19</b>	<b>\$ -20,115.98</b>	<b>\$1,795.54</b>